

# PATH TO REPATRIATION

*If and how to step away from the hyperscalers*

## 1 Suspect you're overpaying?

You put your business IT systems into the cloud via hyperscalers. ... You notice big cloud bills without any info on why they are so expensive. ... You try to speak with someone at the hyperscaler about bills, usage, or literally anything else — you get the runaround.

## 2 Get answers

Shift away from a hyperscaler cloud service and reach out to a company like Summit to assess the actual needs of your business.

## 3 Get an IT architecture review

*Summit will assess your current utilization and true infrastructure needs*

### OPERATIONAL EXCELLENCE

Running, managing, and monitoring business-critical production workloads

### SECURITY

Protecting information, systems, and other assets from outside risks and unplanned failures

### RELIABILITY

Auto recovery of workloads from infrastructure, power or system failures via dynamic resource management

### PERFORMANCE EFFICIENCY

Balancing computing resources to meet workload SLAs and support on-demand changes

### OPTIMIZATION

Leveraging cost-effective resources to meet business needs without impacting best practices

## 4 Get the right plan

*Offload your IT system from the hyperscalers to the relevant system for your business needs*

### PRIVATE CLOUD

Build private cloud environment on-premise in data center

Plan and execute a data migration alongside lift and shift or re-architect workloads

Integrate new system with existing one and implement system wide security

Optimize execution through continuous monitoring and improvements including cost control measures

### ON-PREM DEPLOYMENT

Build or upgrade your data center

Plan and execute a data migration alongside lift and shift or re-architect workloads

Establish network connectivity across existing tools and systems  
Staff training and skill development alongside ongoing maintenance

### HYBRID CLOUD

Identify workloads suitable for hybrid model including latency requirements

Setup hybrid infrastructure between on-prem and cloud alongside VPNs and direct connect

Optimize data and application placement via partitioning and application architecture

Implement network security, encryption and compliance monitoring and enforcement

Monitor cost and optimization

## 5 Successful cloud repatriation

### RESULTS

- Lower, more detailed bills
- Summit only a call away
- Check-ins and future planning